



## How is the Market?

When you work with Lisa, you can be sure that you will have her knowledge, expertise and negotiating skills at work for you to arrive at the best market prices and terms. She will keep you up-to-date on what is happening in the marketplace regarding the price, financing, terms and conditions of competing properties. With us, you will know exactly how to price and when to sell your property.

## How much is my property worth?

In today's market there are dozens of factors that affect both what your home will sell for today and how long it will take to sell.

- Have you done any upgrades?
- Is your home in better condition than those around you?
- Are your mortgage balances close to the value of your home?
- How long will it take to sell your home based on competing properties?

These are just a small sample of the type of questions you need to understand before getting an accurate home value estimation. We will provide you a complete and thorough analysis of what it would take to sell your home in your given time frame and tell you at what value.

## Looking for our new home.

Purchasing a property is most likely the biggest financial decision you will ever make. Whether this is your first purchase or you are an experienced buyer, this decision must be made carefully.

- Are you tired of paying rent?
- Have you decided to pay your own mortgage and not your landlord's?
- Have you outgrown your current home?
- Are you looking for an investment portfolio?
- Are you looking for a rental property?
- Would you like a larger yard?
- Would you rather live in a different area?
- Do you want to shorten your commute?

Having a clear sense of your reasons for buying will help you choose the right property.



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For the answer to all of your Real Estate questions CALL:

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